

## TO WHOM IT MAY CONCERN

Plauen / Germany : Sept.2012

Dear Business Partners,

Philips had decided to sell its Philips Technologie GmbH location in Plauen. The reorientation within Philips with regard to large scale series production of light sources for the automotive sector and the specific conditions at the Plauen site resulted in the development of a forward looking concept for the site. The location has sufficient possibilities for successfully occupying niches in the market.

Following intense discussions and negotiations, Philips and the buyer, BAVARIA Industriekapital AG, Munich, agreed all items of the transaction and signed the contract. The transfer of the Plauen assets and operations into the **vosla** GmbH, based on a universal succession, was the 03/09/2012.

The company's future activities in the special lamps sector, by which we mean high-quality products for use in areas such as railway signalling, aircraft lighting, medical and scientific equipment, e-mobile, bicycle lighting, and much more, will be undertaken under the trademark NARVA. This will be a gradual process due to stocks of lamps, which are still marked with Philips.

Beside of all above mentioned changes, we declare, that all lamps are remaining German origin. Also under the new brand name of NARVA we are going to continue our business according all International standards regarding quality and delivery performance. All our Airfield Lamps are manufactured at same production lines by the same workers in the future too. We keep all our warranty commitments as in the past under the umbrella of PHILIPS.

Best regards

Harald Rutsch  
Senior Sales Manager  
Tel: +49 3741 396-712 ; Mobile: +49 1713301479,  
Fax: +49 3741 396-750, E-mail : harald.rutsch@vosla.com